**Group numbers:**

* **Gain 1 = 1**
* **Gain 2 = 2**
* **Gain 3 = 3**
* **Loss 1 = 4**
* **Loss 2 = 5**
* **Loss 3 = 6**

**Materials for Study 1 of 3**

***Note: Text in italics is not shown to participants. Participants are randomly assigned to one of six between-subjects experimental conditions (Gain 1, Gain 2, Gain 3, Loss 1, Loss 2, Loss 3).***

**OPINIONS ABOUT COVID-19 RECOMMENDATIONS**

On the following page, we will show you recommendations regarding COVID-19. Please read it carefully. Once you are done reading, we will ask you a few questions about your thoughts and feelings. Please answer them as honestly as possible. Your answers will not be linked back to your identity, but your honest response will help us understand how to help citizens deal with the current pandemic.

*(page break)*

*Gain condition 1:*

**There is so much to gain. If you practice these four steps, you can protect yourself and others.**

Step 1: You can protect yourself and others if you stay at home at all times except times deemed essential (such as for food and healthcare).

Step 2: You can protect others by wearing a mouth and nose covering (such as a mask) in public at all times if you are taking care of others who are sick with COVID-19.

Step 3: You can protect others by wearing a mouth and nose covering (such as a mask) in public at all times if you have noticed yourself coughing or sneezing.

Step 4: You can protect others by completely isolating yourself if you think you have been exposed to COVID-19.

*Loss condition 1:*

**There is so much to lose. If you do not practice these four steps, you can endanger yourself and others**.

Step 1: You can endanger yourself and others if you do not stay home at all times except times deemed essential (such as for food or healthcare).

Step 2: You can endanger others by failing to wear a mouth and nose covering (such as a mask) in public at all times if you are taking care of others who are sick with COVID-19.

Step 3: You can endanger others by failing to wear a mouth and nose covering (such as a mask) in public at all times if you have noticed yourself coughing or sneezing.

Step 4: You can endanger others by failing to completely isolate yourself if you think you have been exposed to COVID-19.

*Gain condition 2:*

**There is so much to gain. Practicing these four steps can help you stay healthy and protect the health of others.**

Step 1: You can stay healthy and protect the health of others if you stay at home at all times except times deemed essential (such as for food and healthcare).

Step 2: You can protect the health of others by wearing a mouth and nose covering (such as a mask) in public at all times if you are taking care of others who are sick with COVID-19.

Step 3: You can protect the health of others by wearing a mouth and nose covering (such as a mask) in public at all times if you have noticed yourself coughing or sneezing.

Step 4: You can protect the health of others by completely isolating yourself if you think you have been exposed to COVID-19.

*Loss condition 2:*

**There is so much to lose. Not practicing these four steps can lead you to get sick and endanger the health of others.**

Step 1: You can get sick and endanger the health of others if you do not stay home at all times except times deemed essential (such as for food or healthcare).

Step 2: You can endanger the health of others by failing to wear a mouth and nose covering (such as a mask) in public at all times if you are taking care of others who are sick with COVID-19.

Step 3: You can endanger the health of others by failing to wear a mouth and nose covering (such as a mask) in public at all times if you have noticed yourself coughing or sneezing.

Step 4: You can endanger the health of others by failing to completely isolate yourself if you think you have been exposed to COVID-19.

*Gain condition 3:*

**You have so much to gain. You can protect yourself and others if you practice these four steps.**

Step 1: You can protect yourself and others if you stay at home at all times except times deemed essential (such as for food and healthcare).

Step 2: You can protect others by wearing a mouth and nose covering (such as a mask) in public at all times if you are taking care of others who are sick with COVID-19.

Step 3: You can protect others by wearing a mouth and nose covering (such as a mask) in public at all times if you have noticed yourself coughing or sneezing.

Step 4: You can protect others by completely isolating yourself if you think you have been exposed to COVID-19.

*Loss condition 3:*

**You have so much to lose. You can endanger yourself and others if you do not practice these four steps.**

Step 1: You can endanger yourself and others if you do not stay home at all times except times deemed essential (such as for food or healthcare).

Step 2: You can endanger others by failing to wear a mouth and nose covering (such as a mask) in public at all times if you are taking care of others who are sick with COVID-19.

Step 3: You can endanger others by failing to wear a mouth and nose covering (such as a mask) in public at all times if you have noticed yourself coughing or sneezing.

Step 4: You can endanger others by failing to completely isolate yourself if you think you have been exposed to COVID-19.

*(page break)*

*Gain condition 1:* **There is so much to gain. You can protect yourself and others.**

*Gain condition 2:* **There is so much to gain. You can stay healthy and protect the health of others.**

*Gain condition 3:* **You have so much to gain. You can protect yourself and others.**

*Loss condition 1:* **There is so much to lose. You can endanger yourself and others**.

*Loss condition 2:* **There is so much to lose. You can get sick and endanger the health of others.**

*Loss condition 3:* **You have so much to lose. You can endanger yourself and others.**

Instructions: People around the world respond in different ways to the current situation. We are interested in how you yourself will respond in the coming two weeks.

*[DEPENDENT VARIABLE 1: BEHAVIORAL INTENTIONS]*

* *7-point Likert scale with the following scale points: Extremely unlikely, moderately unlikely, slightly unlikely, neither likely nor unlikely, slightly likely, moderately likely, and extremely likely*
* *Items presented in a randomized order*

1. In the coming two weeks, if there is an order to stay at home at all times except times deemed essential, how likely are you to follow that order?

2. In the coming two weeks, if you are taking care of someone who is sick with COVID-19, how likely are you to wear a mouth and nose covering (such as a mask) in public at all times?

3. In the coming two weeks, if you notice yourself coughing or sneezing, how likely are you to wear a mouth and nose covering (such as a mask) in public at all times?

4. In the coming two weeks, if you think you may have been exposed to COVID-19, how likely are you to completely isolate yourself?

*(page break)*

*Gain condition 1:* **There is so much to gain. You can protect yourself and others.**

*Gain condition 2:* **There is so much to gain. You can stay healthy and protect the health of others.**

*Gain condition 3:* **You have so much to gain. You can protect yourself and others.**

*Loss condition 1:* **There is so much to lose. You can endanger yourself and others**.

*Loss condition 2:* **There is so much to lose. You can get sick and endanger the health of others.**

*Loss condition 3:* **You have so much to lose. You can endanger yourself and others.**

Instructions: Now we’d like you to tell us what you think about policy responses to COVID-19. To what extent if at all do you agree with the following policy statements:

*[DEPENDENT VARIABLE 2: SUPPORT FOR ANTI-INFECTION POLICIES]*

* *7-point Likert scale with the following scale points: Strongly disagree, moderately disagree, slightly disagree, neither agree nor disagree, slightly agree, moderately agree, strongly agree*
* *Items presented in a randomized order*

1.Government health officials should allow individuals to determine how best to deal with the present COVID-19 pandemic.

2.Individuals, not governments, should decide how best to act during the COVID-19 pandemic.

3.Government health officials should authorize law enforcement to fine anyone who violates restrictions to slow the spread of COVID-19.

4. Government health officials should do everything in their power to address the spread of COVID-19, even if it severely limits daily activities for citizens.

5. Government health officials should decide how long social distancing practices stay in place.

*(page break)*

*Gain condition 1:* **There is so much to gain. You can protect yourself and others.**

*Gain condition 2:* **There is so much to gain. You can stay healthy and protect the health of others.**

*Gain condition 3:* **You have so much to gain. You can protect yourself and others.**

*Loss condition 1:* **There is so much to lose. You can endanger yourself and others**.

*Loss condition 2:* **There is so much to lose. You can get sick and endanger the health of others.**

*Loss condition 3:* **You have so much to lose. You can endanger yourself and others.**

Instructions: We are interested in how you feel when considering the four COVID-19 recommendations.

*[DEPENDENT VARIABLE 3: SELF-REPORTED ANXIETY]*

* *5-point Likert scales with the following scale points: Not at all, slightly, moderately, very, extremely*
* *Items presented in a randomized order*

1. To what extent do you feel anxious when considering these recommendations?

2. To what extent do you feel afraid when considering these recommendations?

3. To what extent do you feel fearful when considering these recommendations?

*(page break)*

*Gain condition 1:* **There is so much to gain. You can protect yourself and others.**

*Gain condition 2:* **There is so much to gain. You can stay healthy and protect the health of others.**

*Gain condition 3:* **You have so much to gain. You can protect yourself and others.**

*Loss condition 1:* **There is so much to lose. You can endanger yourself and others**.

*Loss condition 2:* **There is so much to lose. You can get sick and endanger the health of others.**

*Loss condition 3:* **You have so much to lose. You can endanger yourself and others.**

Instructions: Thanks so much for answering the questions so far.

*[DEPENDENT VARIABLE 4: BEHAVIORAL MEASURE OF INFORMATION SEEKING]*

* *Binary response scale: Yes, No*

At the end of the study today, would you like to learn the latest reliable information about COVID-19?

*(page break)*

*[MANIPULATION CHECK]*

* *Three responses in multiple choice format*
* *Response options vary by condition, as detailed below*

Instructions: Which of the following phrases, if any, do you recall reading during the survey?

*Gain Condition 1, Gain Condition 2, Loss Condition 1, Loss Condition 2*

* + A. There is so much to gain
  + B. There is so much to lose
  + C. Neither

*Gain Condition 3, Loss Condition 3*

* + A. You have so much to gain
  + B. You have so much to lose
  + C. Neither